

Company Overview



OUR COMPANY

Welcome to Washington Fine Properties, the premier residential real estate firm in the Nation's Capital. Our offerings of fine properties in all price ranges, coupled with the most seasoned real estate professionals in the DC, Maryland and Northern Virginia markets, combine to offer our purchasers and sellers unparalleled real estate services. We have earned the privilege and reputation for listing and selling the finest properties our markets have to offer.

Washington Fine Properties is recognized worldwide as a leader in the Capital Region's residential real estate market. We connect our clients to their desired market locally, nationally, and internationally. We are honored to be the exclusive local representative of the finest international brokerage networks. These include Luxury Real Estate-Regents and Leading Real Estate Companies of the World.

Washington Fine Properties is proud to have the most outstanding sales associates in our markets. Each associate presents our services with the highest level of expertise, professionalism, and personal service.

The Nation's Capital is our home. We invite you to browse our website and look forward to assisting you in selling or selecting your home in our wonderful Capital community.

Company Overview (cont'd)



Our associates, who form the cornerstone of our business, are dedicated to providing a full range of real estate services. Each has individually earned the finest reputation in the communities where they live and work. Maintaining a full-time presence, they are highly skilled in the various marketing, selling, financing, and negotiating skills required in our profession, keeping client service as their top priority. Reflecting our high level of engagement, our company received the 2010, 2011, 2012, 2013 & 2014 Highest Sales Volume per Agent Awards for all of the United States, from one of the world's oldest and most reputable international industry networks, Leading Real Estate Companies of the World. Together with an efficient, professional support staff, our associates can assist you with all your real estate needs.



- A dedicated agent directing the marketing process, ensuring absolute discretion while keeping you informed
- An experienced agent with their hands on the pulse of the market - the depth and quality of our agent base is unparalleled by any other firm
- Cooperation with the entire brokerage community to ensure maximum exposure for your property
- Reaching potential buyers in any market or price range with our proven marketing approach - through our exclusive networks, in print advertising and online marketing program, using cutting-edge technology
- Screening all prospective buyers and being present at every showing
- Achieving the highest price and best sale by using strong negotiating skills and full knowledge of all activity associated with your property
- Overseeing each step of the sales process to its successful conclusion